# Aliaksandr Polautsau

## Lead Business Analyst | Product Owner | Product Manager

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Valencia, Spain · EU Blue Card, no sponsorship needed · Hybrid or remote (EU/US)

### PROFILE

Business analyst, solution designer and product owner with 8+ years taking digital products from discovery to production in telecom, fintech and payments, e-commerce and gaming. I translate business goals into architecture, API contracts and backlogs engineering teams can build from without guessing, and I lead analysis across several Scrum teams, partner companies and stakeholder groups. Outside the day job I run my own driving-theory product end to end: iOS and Android apps with 18,000+ downloads and a 4.7/5 rating, the dgtexam.es web platform, a book on Amazon and Aula, software for driving schools.

### CORE COMPETENCIES

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|---|---|
| **Solution design** | target architecture, REST and event-driven APIs, OpenAPI contracts, sequence and data-flow diagrams, integration patterns, NFRs, API versioning and security (OAuth 2.0) |
| **Analysis** | requirements engineering, BPMN 2.0 / UML, AS-IS / TO-BE, impact analysis, data mapping, SQL, traceability and change management |
| **Product** | roadmap and backlog ownership, discovery and user interviews, prototyping, hypothesis validation, KPIs and product analytics, prioritisation (RICE, MoSCoW), release planning, ASO and monetisation |
| **Leadership** | leading analysis across teams, building a BA practice, mentoring analysts, stakeholder management, dependency and release coordination, workshop facilitation, Scrum Master |

### EXPERIENCE

**Business Analyst / Solution Designer** — Mar 2024 - Present

**T-Systems Iberia** · Valencia, Spain

> API and Data Platform of a large European telecom group: the integration layer that exposes customer, product and order data to web, mobile and partner channels.
>
> **Stack:** OpenAPI, Swagger, REST, Kafka, OAuth 2.0, SQL, PlantUML, Postman, Jira, Confluence

- Design end-to-end solutions for new business capabilities on the platform: turn business requirements into target architecture, OpenAPI contracts, sequence diagrams and data flows together with system architects and developers.
- Specify REST and event-driven (Kafka) interfaces with 10+ internal and external partner systems, covering versioning, error handling, authentication (OAuth 2.0) and agreed SLAs.
- Define non-functional requirements for performance, availability, logging and monitoring, and agree them with operations before go-live.
- Model data mappings between source systems and the data platform; use SQL to validate data quality and trace discrepancies back to their source.
- Identify architecture enablers, such as retiring legacy endpoints and consolidating duplicated services, and turn them into a prioritised, business-justified backlog.
- Coordinate interface dependencies and release plans across 4 agile teams and partner companies; analyse production incidents as third-level support and feed root causes into requirements and acceptance criteria.

### Senior Business / Systems Analyst, Product Owner

May 2021 - Dec 2023

**EPAM Systems**

> Customer-facing web and mobile (iOS, Android) platform for a large e-commerce client, integrated with CRM, ERP and CMS.

- Owned product and sprint backlogs for a cross-functional team of 9: prioritisation, estimation and release scope from idea to production.
- Set up the business analysis approach for the web team (templates, Definition of Ready, cross-system impact analysis) and onboarded and mentored 2 analysts.
- Ran refinement and stakeholder workshops, splitting complex initiatives into user stories with clear acceptance criteria and evaluating alternative solutions.
- Wrote API specifications for the BFF and microservices, end-to-end scenarios across CRM, ERP and CMS, and NFRs for web and mobile; managed change requests and traceability; acted as Scrum Master.

### Business Analyst

Aug 2020 - Apr 2021

**Maxbitsolution** · fintech, crypto

- Documented the undocumented AS-IS landscape of the payments system and internal portal, then co-designed the modernised API architecture so the team could change it safely.
- Shaped the first release of a crypto product: vision and scope, SRS, use cases and the phase-one backlog.

### Business Analyst / Product Owner

Nov 2018 - Aug 2020

**Assistent Technologies**

- Led requirements and backlog prioritisation with stakeholders; prototyped iOS, Android and web apps in Figma and Axure; designed the API structure.

## PROJECTS

### Founder / Product Owner (own products)

Dec 2025 - Present

**Driving-theory product: apps, web, books, B2B** · polautsau.com/apps · dgtexam.es

- Took a portfolio of consumer apps from market research to the stores: 10 live apps (7 driving-theory, 3 lifestyle) on iOS and Android, 18,000+ downloads and 4.7/5 from 110+ ratings in under a year.
- Built dgtexam.es, the full web platform: an online exam simulator with almost 5,000 questions for licences B, A1/A2, AM, C and D and a study centre, in 11 languages.
- Published Traffic Rules Spain 2026, a licence-B theory manual generated from the app's content: PDF in 11 languages, Kindle and paperback editions on Amazon.
- Launched Aula, B2B software for driving schools: per-student readiness dashboard, reports and WhatsApp reminders, flat plans from €99/month.
- Own the full loop (discovery, roadmap, specs, release, ASO, localisation into up to 14 languages) and run freemium monetisation with subscriptions and one-time unlocks (1,200+ in-app purchases), using an AI-assisted delivery workflow.

## SKILLS AND TOOLS

| | |
|---|---|
| **Delivery** | Jira, Confluence, Jira Product Discovery, Miro, Figma, Axure |
| **Technical** | OpenAPI / Swagger, Postman, SQL, Kafka, PlantUML, BPMN, UML, App Store Connect Analytics, StoreKit |
| **AI** | ChatGPT, Claude and Claude Code, Gemini, Microsoft 365 Copilot, GitHub Copilot, Cursor |

## LANGUAGES

English C1 · Russian native · Belarusian native

## EDUCATION

**Public Administration and International Economics**, Academy of Public Administration, 2008 - 2013
**Business Analysis programme**, ITMINE, 2018